

## Message Text

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ORIGIN ARA-10

INFO OCT-01 ISO-00 COME-00 EB-07 AID-05 USIA-15 RSC-01

/039 R

DRAFTED BY ARA:NC:TWSONANDRES  
APPROVED BY ARA:NC - MR. JOHNSON  
ARA:ECP - MR. COHEN  
USDOC/BIC/OIM:MRS. EICHER (PHONE)

----- 057775

R 162025Z JAN 75  
FM SECSTATE WASHDC  
TO AMEMBASSY CARACAS

UNCLAS STATE 010849

E.O. 11652: N/A  
TAGS: BEXP, BCOM, VE  
SUBJ: WASHINGTON ACTION STAFF (WAS) FIRST QUARTERLY  
REVIEW OF FY 1975 COUNTRY COMMERCIAL PROGRAM  
(CCP) FOR VENEZUELA

REF: CARACAS 11703

WAS MET DECEMBER 18 TO REVIEW FY 1975 CCP PROGRESS. POST  
REPORTING HAS BEEN APPRECIATED. SPECIFIC COMMENTS ON  
APPENDIX B OF FY 1975 CCP, PAGES 44-48 FOLLOW:

ITEM 1.11) TRADE MISSION POSTPONED UNTIL APRIL, 1975.

ITEM 1.12) AT POST'S RECOMMENDATION, EXHIBITION REPLACED  
BY HEALTH CARE INDUSTRIES SOLO EXHIBITION FOR JUNE, 1975.

ITEM 1.13) NONE SCHEDULED. WE WOULD APPRECIATE KNOWING  
WHAT RESPONSE POST HAS RECEIVED.

ITEM 1.14) USDOC ATTEMPTS TO INTEREST US INDUSTRY HAVE BEEN  
UNSUCCESSFUL.

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ITEM 1.21) DIAGNOSTIC STUDY RECEIVED, EVENT CANCELLED.

AGRICULTURAL RESEARCH STUDIES RECEIVED, REVISION NEEDED IN AGRICULTURAL MACHINERY. USDOC COMMENTING ON AGRICULTURAL MACHINERY IN SEPTEL.

1.3) WAS ESTABLISHED WITH MEMBERS THOMAS W. SONANDRES OF STATE/ARA/NC, EDWARD M. COHEN OF STATE/ARA/ECP, JOHN F. SIMMONS OF STATE/EB/OCA, THOMAS BREWER AND VICKY EICHER OF COMMERCE/BIC/OIM, AND WILLIAM RODGERS OF USIA/ILA.

1.4A) CERP 0521 TEXTILE REQUIREMENT ELIMINATED; CERP 0539 IRON AND STEEL REQUIREMENT CHANGED TO BIENNIAL REPORT. FISHING REQUIREMENT UNCHANGED.

1.4B) PLEASE REPORT ASAP ON OUTCOME OF THE TWO TRY-OUTS OF WTDR CONTRACTORS.

1.4C AND D), 41 TRADE OPPORTUNITY REPORTS AND 82 SURVEY REPORTS RECEIVED FOR FIRST SIX MONTHS.

1.5C AND D) WAS WAS PLEASED THAT THE INCREASES WERE GRANTED.

2) PLEASE SLUG TELEGRAMS ON THIS SUBJECT QUOTE MAJOR PROJECTS UNQUOTE. WAS HAS NO INFORMATION ON SUCH RECENT IMPORTANT TENDERS AS EXPANSION OF RAFAEL LEONI DAM, FORMERLY GURI DAM. PLEASE FORWARD FREQUENT AND DETAILED UPDATES OF TABLAZO AND CIUDAD GUAYANA PROJECTS.

3) POST'S EXTENSIVE REPORTING IS APPRECIATED. AN ACTIVE EXCHANGE OF VIEWS IS IN EVIDENCE.

4.1A) IRON ORE NEGOTIATIONS WENT WELL AND PETROLEUM NEGOTIATIONS, AT MOMENT, ARE WITHOUT MAJOR HITCH.

4.1B) POST ASSISTANCE AND REPORTING IN SPECIFIC CASES OF ACCOUNTING AND INSURANCE FIRMS IS APPRECIATED. PLEASE CONTINUE REPORTING ON PROBLEM CASES, INCLUDING THOSE RAISED AT MONTHLY AMERICAN BUSINESSMEN'S MEETING WITH AMBASSADOR.

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4.1C) DEVELOPMENT UNDERWAY, ALTHOUGH POST OBVIOUSLY CANNOT TAKE ACTIVE ROLE.

4.1D) WAS NOTED POST'S SUGGESTIONS OF INVESTMENT SEMINARS AND LOOKS FORWARD TO DETAILED SUGGESTIONS.

5) USDOC WILL CONTINUE TO TRY AND CARRY OUT ACTIONS.

SECTION IV, A, 2) WAS HAS BEEN ACTIVELY DISCUSSING POST'S  
PERSONNEL NEEDS WITH ARA/MGT AND IS HOPEFUL FOR FAVORABLE  
ACTION IN NEAR FUTURE. KISSINGER

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**To:** CARACAS  
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